

# Consulting-relevant Al Tools

**June 2024** 

## Categories



**Relevant AI-Tools** 

Sales Support 13

Creating **Presentations** 























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**Email** Management

Schedule & Task Management

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Research

Knowledge Management

Learning and Education

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## **Tools for Sales Support**



#### 1. success.ai



- Lead finder
- Email outreach (cold mails)
- Al writer

#### 2. apollo.io



 Al-based CRM for lead generation, including scoring

#### 3. seamless.ai



• Al for lead generation, esp. lead finding and evaluation (phone, mails)

#### 4. atrium.ai



 Data-based analytics for sales, integrating with various tools

#### 5. clari.com



- Real-time revenue improvement machine, monitoring sales calls etc. (GDPR compliant)
- Team management: RevOps, Conversation Intelligence, and Sales Engagement

#### 6. gong.io

• Similar to Clari, more focus on data intelligence and analytics

## 7. clickup.com/features/ai/project-proposal-generator

- Connecting tasks, docs, people, and all of your company's knowledge with Al
- Support in project proposal generation

#### 8. people.ai

• Support for meeting preparation etc. - especially for sales collaboration

## **Tools for Creating Presentations**



#### 1. Beautiful.ai:

#### beautiful.ai

- Customizable templates
- Data visualization

#### 2. Slidebean.com:



- Create pitch decks
- Al-powered outlines
- Content suggestions

#### 3. Presentations.ai



- Template-based PPTs
- Al-driven suggestions
- Data-driven insights
- Personalized content

#### 4. Designs.ai:



- Al-powered layouts (Logos, mockups)
- Stock image library
- Branded templates

#### 5. Pitch.com



- Template-based PPTs
- Collaborative workspace
- Real-time updates
- Chat integration



#### 6. EdrawMind.com



- Automated creation of mind maps Mind mapping integration
- Al-generated outlines
- Visual slide design

#### 7. Wepik.com



- Create PPTs and images
- Al writer integration
- Variety of styles



#### 8. Deckrobot.com

- Create PPTs
- Brand consistency
- Automated formatting
- Finishing touches

#### 9. Visme.co: Marketing



- User-friendly interface
- 50+ customizable templates
- Graphic assets and widgets

#### **10. Kroma**.ai



- Create Pitch Decks
- Million+ creative assets
- Data visualization tools
- MS PowerPoint/Keynote integration

#### 11. Gamma.app



- Designing ideas
- Unlimited presentations, websites

#### 12. Tome.app: Sales & marketing



- Generation of new PPTs
- Al-native research and presentations

#### 13. Auxi.ai: PPT-Add-in





Chatbot within PPT for improvements



## Tools for Operative Doing (Schedule & Task Management, Emails)



#### 1. Superhuman.com:

- Al-powered email organization
- Ask, write, edit, summarize, reply, and more via voice

#### 2. Saleshandy.com

 Personalize, automate, and scale your cold email outreach

#### 3. Emailtree.ai

• Al Email Automation for any kind of standard situation, e.g. customer service

#### 4. usemotion.com:

- Plan your work calendar, automatically, with prioritizations
- Automatic replies for meetings possible

#### 5. kronologic.com

- Meeting Scheduling
- Automatic communication with templates

#### 6. reclaim.ai

• Al calendar for personal & team collaboration

#### 7. claralabs.com

Virtual meeting assistant

#### 8. superlist.com:



- Take notes, organize your work incl. Todos
- Many integrations
- Simple, fast

## **Tools for Support Activities**



#### 1. talentlms.com/talentcraft:

Al LMS to generate cohesive courses

#### 2. docebo.com

- Al-Powered Enterprise Learning
- Learning management
- Training generation
- Learning intelligence

#### 3. novoed.com

Collaborative cohort learning platform

#### 5. elicit.com

- Analyze research papers
- Summarizing papers, extracting data, and synthesizing your findings

#### 6. scite.ai

- Articles, book chapters, preprints, and datasets
- Visualization of cross-references

#### 7. researchrabbit.ai

- "Spotify for Papers"
- Personalized digests
- Visualizations

#### 8. consensus.app

Al Search Engine for Research

#### 9. sinequa.com



- "Sinequa augments your employees"
- Search-Powered Al Assistant Platform
- Connecting various sources
- Creates insights

## 10. Atlas Intelligent Knowledge platform (Office 365)

- Al-powered "Wikipedia for your enterprise."
- Transforms your business' unstructured data into a centralized, searchable knowledge hub

#### 11. elgano.com

• Identifying, sharing, and creating knowledge within companies using GenAl + internal data



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