

# Define Your Tech Roadmap

**Design Thinking Tools** 



### MOTIUS WE RED.

#### **Design Thinking**

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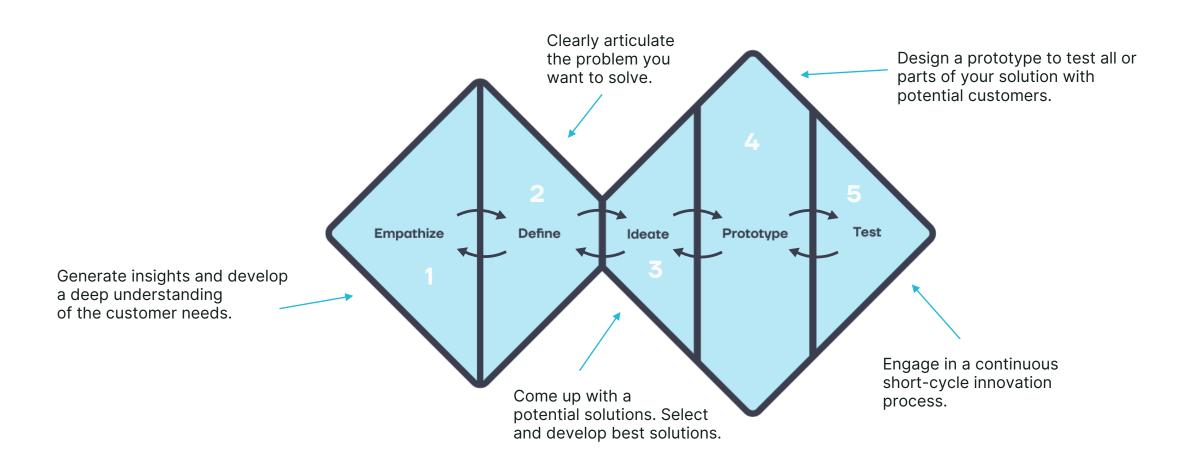
**O1**.

# How To Define Your Tech Roadmap

# Your Roadmap



It's a long way from the first clue to a proper tech product. The process can be broken down in a so-called "Double Diamond" with 5 Design Thinking phases:



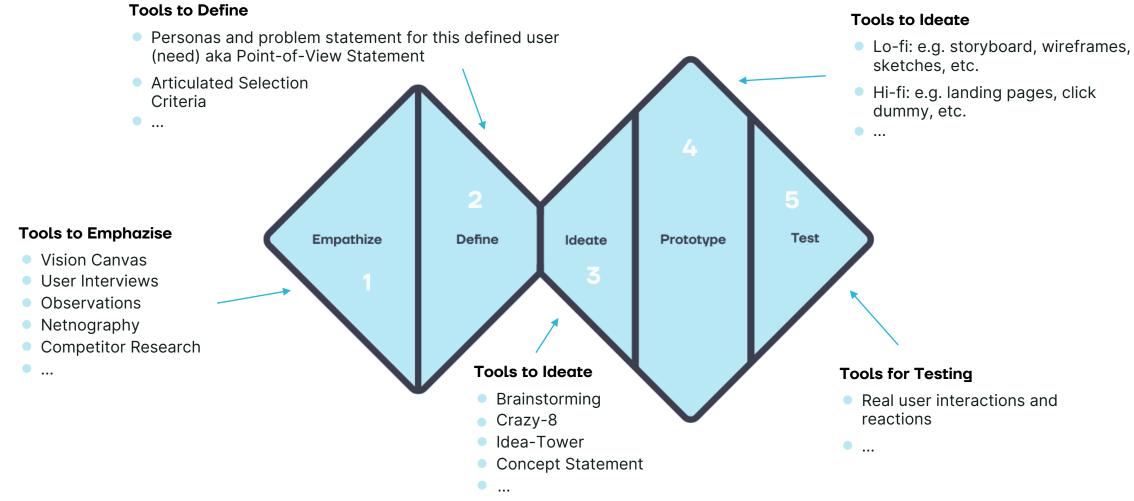


# Your Design Thinking Tool Stack





Each phase can be addressed with specific methods to proceed in a structured way. Because getting lost (and thus losing focus) in a sea of tech opportunities happens easily.

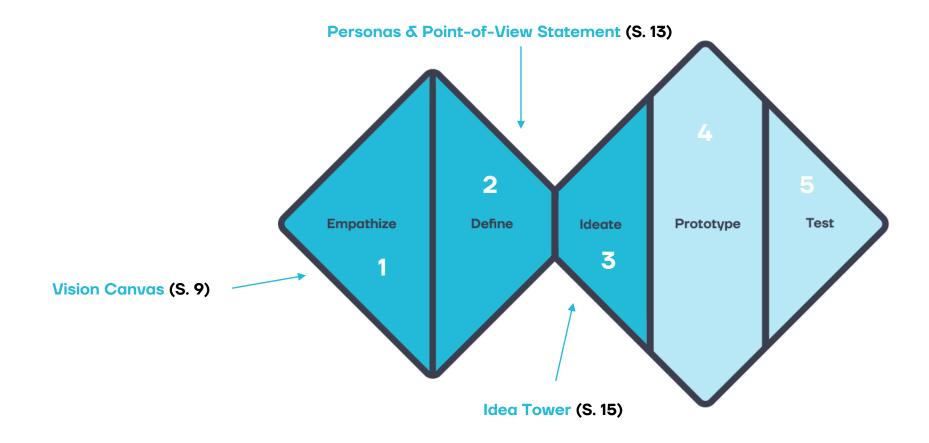


### Which Ones Will You Need?



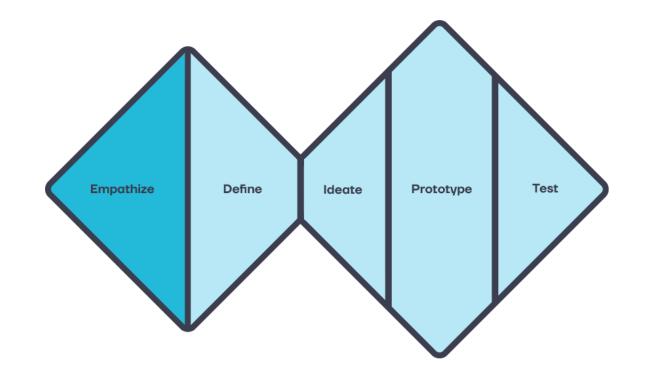
For defining your tech roadmap, focus on the first three phases: Emphatizing, defining and ideating.

There are many ways to tackle these three phases. However, in the context of tech scouting, we found these three tools very helpful:





# Vision Canvas



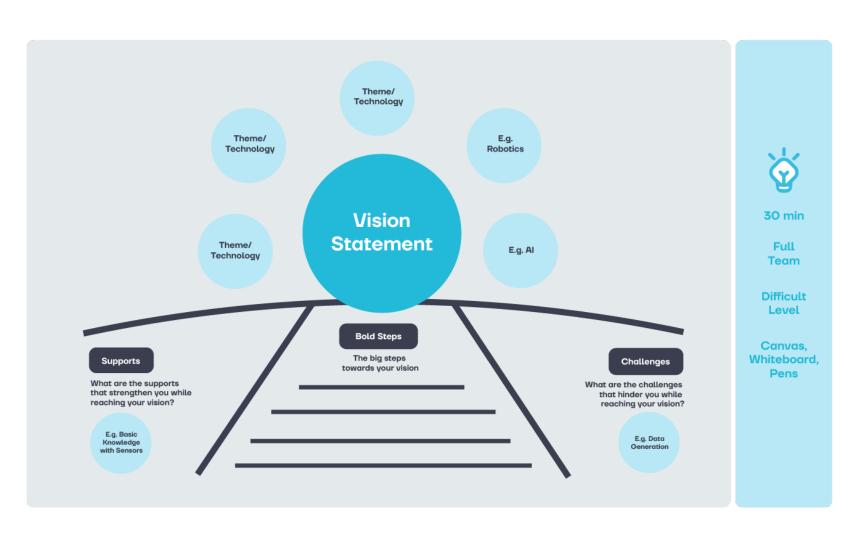
### **Vision Canvas**



Formulate a concise and easily understood vision by capturing and combining prior knowledge, ideas, and possible solutions.

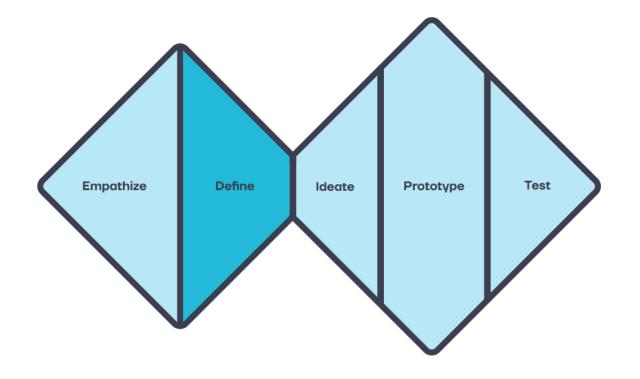
This is how you define your Tech Vision with a Vision Canvas:

- Brainstorming session with the entire team on your overarching vision statement
- 2. Define up to five core technologies you could use to support your vision
- 3. Think about support and challenges to achieve the vision
- 4. Define five actionable steps that lead to the fulfillment of the vision





# Creating Personas



# **Creating Personas**



Got a tech vision? Great! But before you start ideating and prototyping - define the needs of your target group.

One way to do this is by creating personas aka typical but fictional representatives of your target group:

- 1. Define the desired number of personas
- 2. Work out a short description (name, age, job, characteristics)
- 3. Add goals, pain points, and corresponding jobs-to-be-done
- 4. Add quotes (ideally from personal experience/contact with target group) to build up empathy

#### Persona

**Maxim Mustermann** 

Based on finding from the empathy phase derive the so-called personas. For each persona, work out the following persona canvas.

#### Description

Senior Digital Project Manager, 36 years old

New tech and their possibilities excite me and I want to drive meaningful change in my organization. I always know, which is the hippest bar for an afterwork drink and which are the latest developments in Silicon Valley. I also need to be connected well in my corporate environment to motivate others to support the innovation I want to implement.

#### Goals

- Get in touch with likeminded people
- ◆ Try out the latest tech before it gets mainstream
- or the competitor already implements it
- Drive digital change

Jobs-To-Be-Done

- New tech product ideas
- Implement new tech strategy
- Launch successful MVP

....

#### **Pains**

- Getting people on board
- Missing sparring partners for his ideas
- Corporate bureaucray
- Being fast engough adapting new tech

•••

#### Quotes

"Have you heard about this startup that..."

...



30-45 min

3-6 Persons

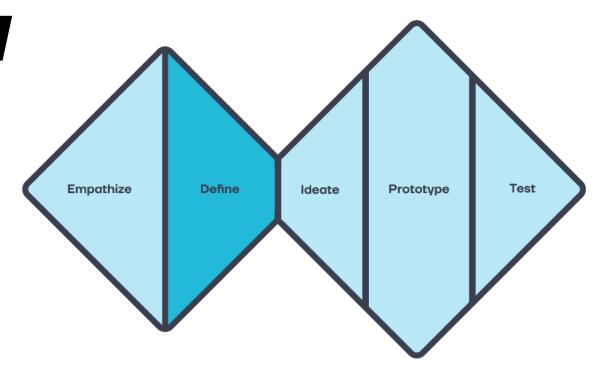
Moderate Level

Persona template Whiteboard Post-Its Pens



# Point-of-View Ctoroot

Statement



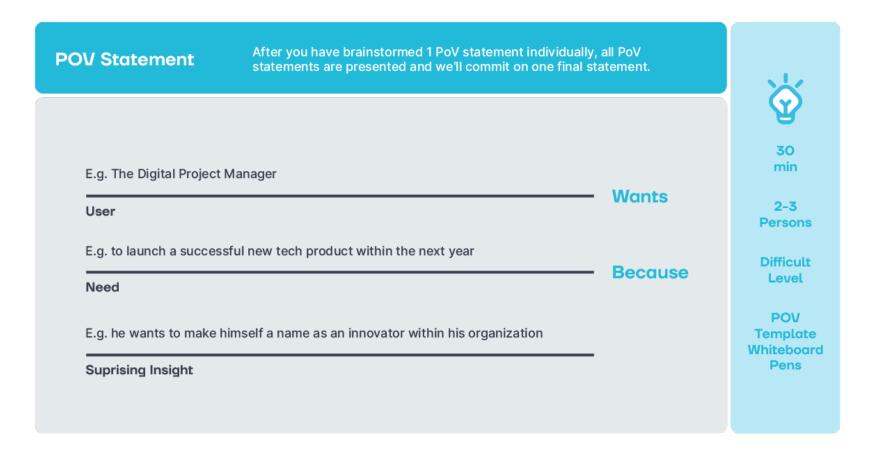
### Point-of-View Statement



Get a deeper understanding of your persona and its needs. This makes it easier to generate more goal-oriented ideas in the next step.

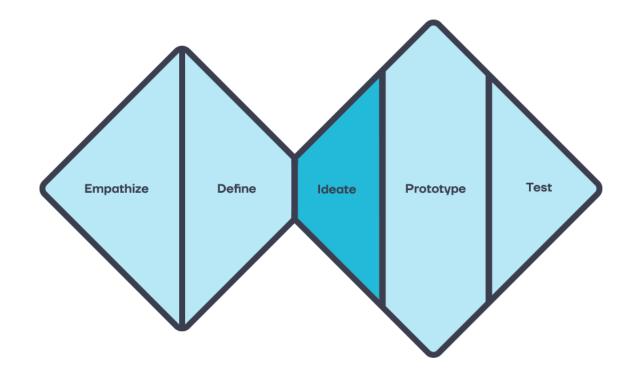
The POV is an actionable problem statement that combines the collected knowledge about a user and their needs.

Our recommendation: Create several POV statements and then identify the most fitting one for the further idea generation.





# Idea Tower



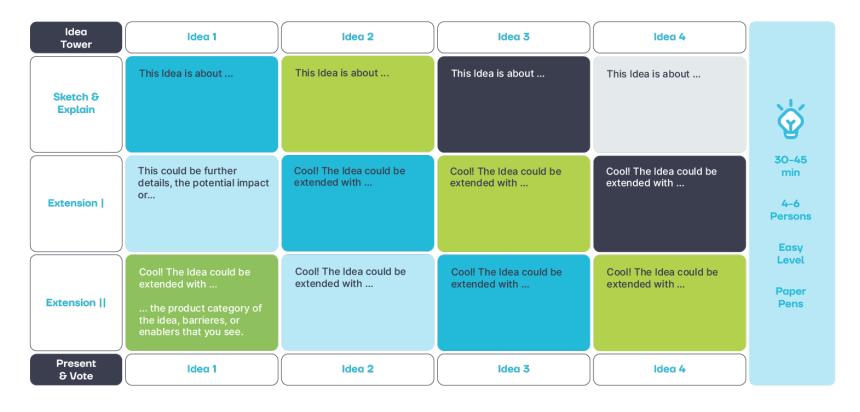
### **Idea Tower**



Ideate specific tech products based on your personas needs.

Use this creativity technique to develop ideas based on the feedback of previous reviewers.

- Draw one idea and write a short explanation
- 2. Pass the idea on to another participant
- 3. Give written feedback to other participant's ideas and develop it further
- Do a minimum of three iterations so every idea gets reviewed a minimum of two times
- 5. Vote the most promising idea to follow up



### **Are You Interested?**



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